



**CITY OF ROSWELL
LODGERS' TAX REPORT
March 2019**

ROOM NIGHTS REPORTED BY MONTH:

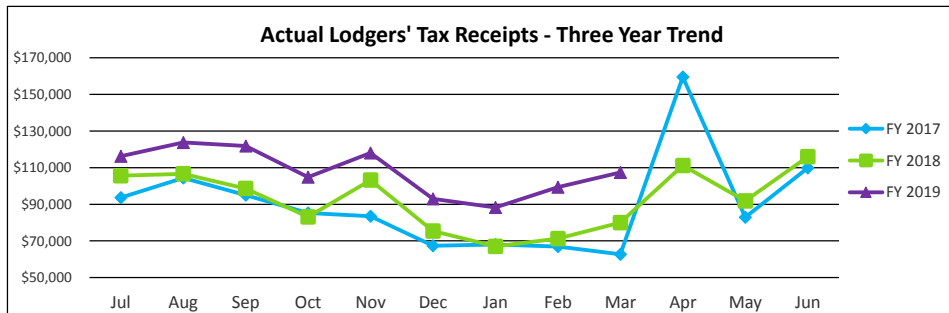
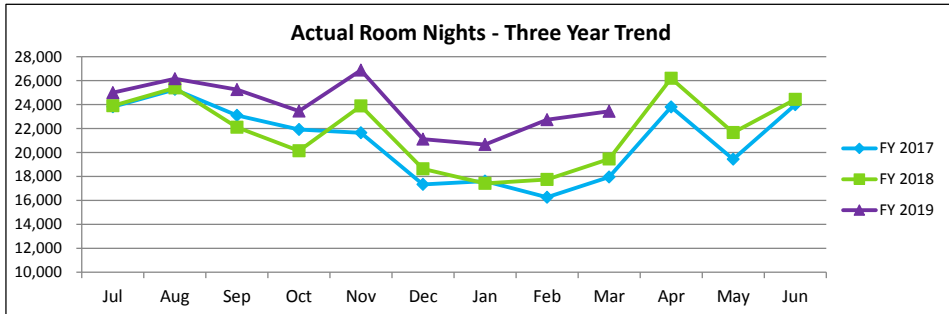
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	FYTD Comparison
FY 2017	23,811	25,261	23,101	21,921	21,647	17,334	17,598	16,259	17,945	23,797	19,432	23,988	252,094	184,877
FY 2018	23,899	25,395	22,104	20,142	23,885	18,624	17,416	17,748	19,457	26,191	21,654	24,439	260,954	188,670
FY 2019	25,002	26,166	25,245	23,452	26,874	21,109	20,661	22,740	23,435				214,684	214,684
Available Room Nights	42,990	44,423	44,423	42,990	44,423	42,990	44,423	44,423	40,124				391,209	
Occupancy %	58.2%	58.9%	56.8%	54.6%	60.5%	49.1%	46.5%	51.2%	58.4%				54.9%	

LODGERS' TAX COLLECTED BY MONTH:

	Jul (8%)	Aug (17%)	Sep (25%)	Oct (33%)	Nov (42%)	Dec (50%)	Jan (58%)	Feb (67%)	Mar (75%)	Apr (83%)	May (92%)	Jun (100%)	Total	Budget %	FYTD Comparison
FY 2017	\$ 93,694	104,339	94,960	85,296	83,433	67,404	67,981	66,889	62,709	159,505	82,921	109,884	\$ 1,079,015		\$ 726,705
FY 2018	105,581	106,650	98,609	83,083	103,153	75,381	66,997	71,246	79,960	111,190	91,808	115,932	1,109,591		\$ 790,661
FY 2019	116,281	123,771	121,850	104,856	118,035	92,989	88,266	99,335	107,440				972,824	88.0%	\$ 972,824
													FY2019 Budget: \$ 1,105,000		
													Budgeted Uncollected Revenue: 132,176	12.0%	
Estimated Past Due	0	0	0	0	0	0	0	0	0				0	0.0%	

*Yellow Highlight indicates collected

(Deliq payments collected Apr 2017)



LODGERS' TAX FY2019 BUDGET STATUS	
Beginning Cash Balance for FY2019	\$1,117,853
Revenue (Actual)	
Lodgers' Tax	\$ 972,824
Late Penalties	276
Bank Interest	21,609
Total Revenue:	\$ 994,709
Expenses (Actual)	
Salaries and Contract Services	\$ 446,003
Marketing and Promotion	406,721
Events	171,320
Maintenance and Fuel	28,246
Insurance	15,842
Professional Services	56,000
Supplies and Materials	6,791
Utilities	43,213
Capital Improvements	202,418
Other	31,887
Total Expenses:	\$ 1,408,441
Current Ending Cash Balance for FY2019	\$ 704,121