



**CITY OF ROSWELL
LODGERS' TAX REPORT
April 2018**

ROOM NIGHTS REPORTED BY MONTH:

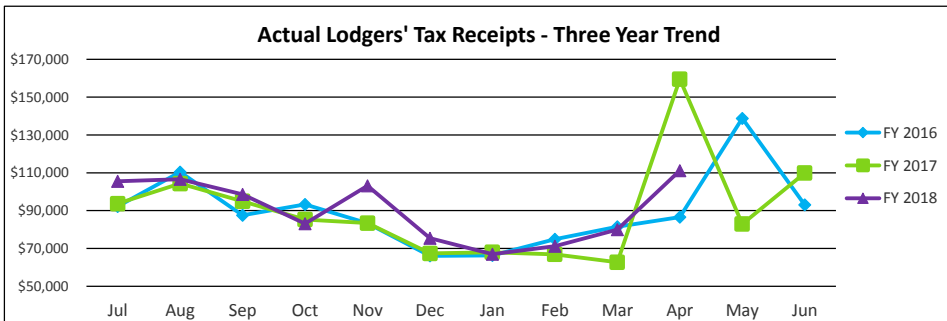
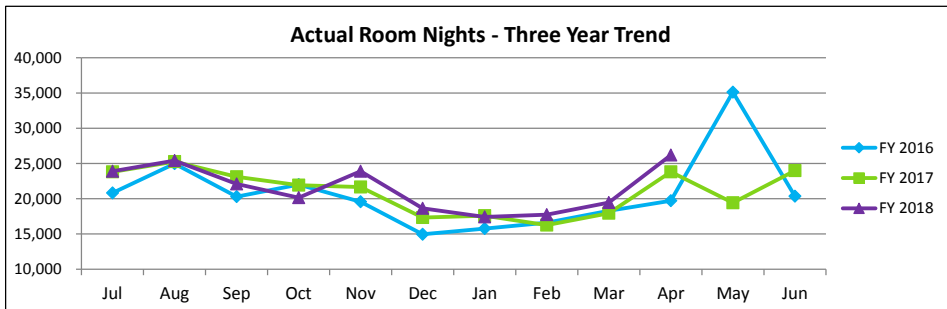
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	FYTD Comparison
FY 16	20,826	24,973	20,285	22,020	19,578	14,957	15,765	16,609	18,290	19,700	35,123	20,350	248,476	193,003
FY 17	23,811	25,261	23,101	21,921	21,647	17,334	17,598	16,259	17,945	23,797	19,432	23,988	252,094	184,877
FY 18	23,899	25,395	22,104	20,142	23,885	18,624	17,416	17,748	19,457	26,191			214,861	214,861
Available Room Nights	42,990	44,423	44,423	42,990	44,423	42,990	44,423	44,423	40,124	44,423			435,632	
Occupancy %	55.6%	57.2%	49.8%	46.9%	53.8%	43.3%	39.2%	40.0%	48.5%	59.0%			49.3%	

LODGERS' TAX COLLECTED BY MONTH:

	Jul (8%)	Aug (17%)	Sep (25%)	Oct (33%)	Nov (42%)	Dec (50%)	Jan (58%)	Feb (67%)	Mar (75%)	Apr (83%)	May (92%)	Jun (100%)	Total	Budget %	FYTD Comparison
FY 16	\$ 92,243	110,451	87,548	93,266	83,361	66,076	66,390	74,869	81,501	86,567	138,810	93,103	\$ 1,074,185		\$ 842,271
FY 17	93,694	104,339	94,960	85,296	83,433	67,404	67,981	66,889	62,709	159,505	82,921	109,884	1,079,014		\$ 886,209
FY 18	105,581	106,650	98,609	83,083	103,153	75,381	66,997	71,246	79,960	111,190			901,851	84.5%	901,851
													FY18 Budget: \$ 1,067,294		
													Budgeted Uncollected Revenue: 165,443	15.5%	
Estimated Past Due	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	

*Yellow Highlight indicates collected

(penalties collected Apr 2017)



LODGERS' TAX FY18 BUDGET STATUS	
Beginning Cash Balance for FY2018	\$ 931,036
Revenue (Actual)	
Lodgers' Tax	\$ 901,851
Late Penalties	150
Bank Interest	6,979
Total Revenue:	\$ 908,979
Expenses (Actual and Encumbered)	
Salaries and Contract Services	\$ 263,162
Marketing and Promotion	358,515
Events	167,238
Maintenance and Fuel	34,245
Insurance	5,917
Professional Services	7,719
Supplies and Materials	4,943
Utilities	43,768
Capital Improvements	185,572
Other	10,900
Total Expenses:	\$ 1,081,979
Current Ending Cash Balance for FY2018	\$ 758,036