



**CITY OF ROSWELL
LODGERS' TAX REPORT
March 2018**

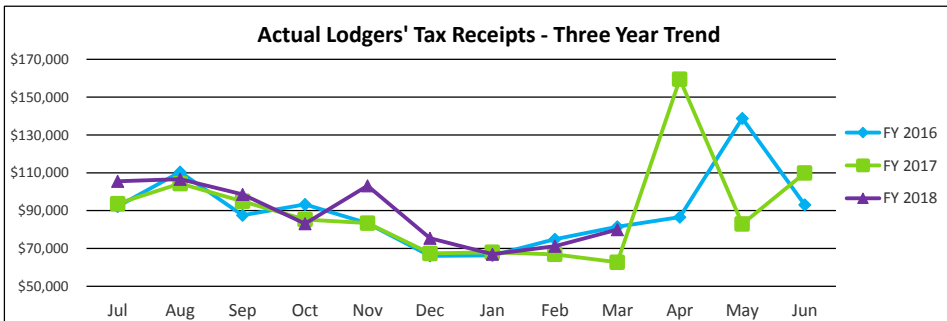
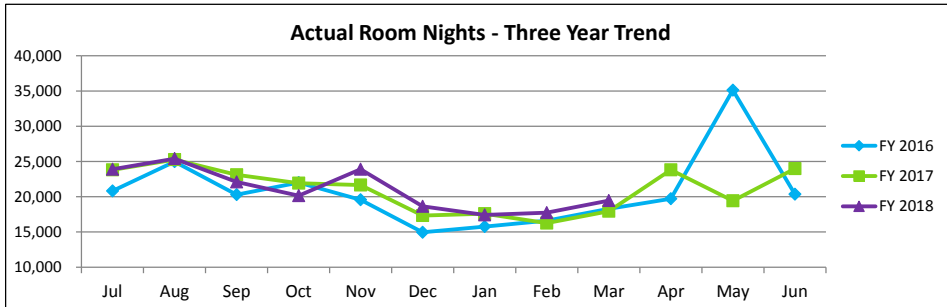
ROOM NIGHTS REPORTED BY MONTH:

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	FYTD Comparison
FY 16	20,826	24,973	20,285	22,020	19,578	14,957	15,765	16,609	18,290	19,700	35,123	20,350	248,476	173,303
FY 17	23,811	25,261	23,101	21,921	21,647	17,334	17,598	16,259	17,945	23,797	19,432	23,988	252,094	184,877
FY 18	23,899	25,395	22,104	20,142	23,885	18,624	17,416	17,748	19,457				188,670	188,670
Available Room Nights	42,990	44,423	44,423	42,990	44,423	42,990	44,423	44,423	40,124				391,209	
Occupancy %	55.6%	57.2%	49.8%	46.9%	53.8%	43.3%	39.2%	40.0%	48.5%				48.2%	

LODGERS' TAX COLLECTED BY MONTH:

	Jul (8%)	Aug (17%)	Sep (25%)	Oct (33%)	Nov (42%)	Dec (50%)	Jan (58%)	Feb (67%)	Mar (75%)	Apr (83%)	May (92%)	Jun (100%)	Total	Budget %	FYTD Comparison
FY 16	\$ 92,243	110,451	87,548	93,266	83,361	66,076	66,390	74,869	81,501	86,567	138,810	93,103	\$ 1,074,185		\$ 755,705
FY 17	93,694	104,339	94,960	85,296	83,433	67,404	67,981	66,889	62,709	159,505	82,921	109,884	1,079,014		\$ 726,704
FY 18	105,581	106,650	98,609	83,083	103,153	75,381	66,997	71,246	79,960				790,661	74.1%	790,661
													<u>FY18 Budget: \$ 1,067,294</u>		
													Budgeted Uncollected Revenue: 276,634	25.9%	
Estimated Past Due	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0%	

*Yellow Highlight indicates collected



LODGERS' TAX FY18 BUDGET STATUS

Beginning Cash Balance for FY2018	\$ 931,036
Revenue (Actual)	
Lodgers' Tax	\$ 790,661
Late Penalties	150
Bank Interest	6,052
Total Revenue:	\$ 796,862
Expenses (Actual and Encumbered)	
Salaries and Contract Services	\$ 251,990
Marketing and Promotion	356,334
Events	167,238
Maintenance and Fuel	34,245
Insurance	5,917
Professional Services	7,719
Supplies and Materials	4,892
Utilities	40,911
Capital Improvements	185,572
Other	10,801
Total Expenses:	\$ 1,065,619
Current Ending Cash Balance for FY2018	\$ 662,279