



**CITY OF ROSWELL
LODGERS' TAX REPORT
October 2017**

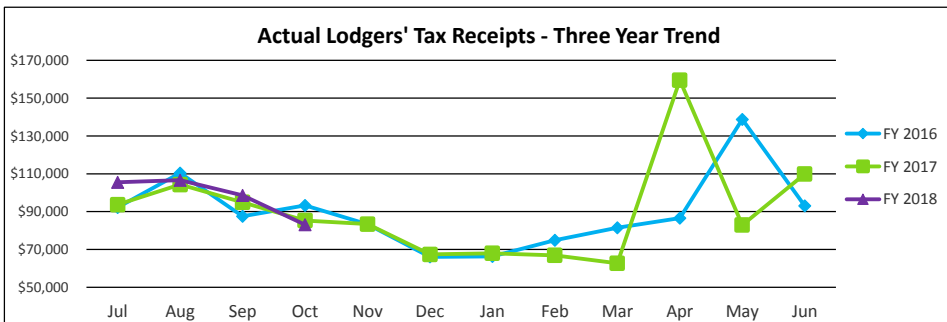
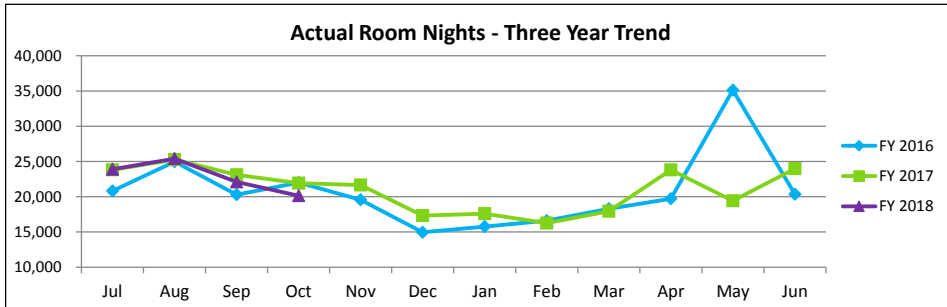
ROOM NIGHTS REPORTED BY MONTH:

	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	FYTD Comparison
FY 16	20,826	24,973	20,285	22,020	19,578	14,957	15,765	16,609	18,290	19,700	35,123	20,350	248,476	88,104
FY 17	23,811	25,261	23,101	21,921	21,647	17,334	17,598	16,259	17,945	23,797	19,432	23,988	252,094	94,094
FY 18	23,899	25,395	22,104	20,142									91,540	91,540
Available Room Nights	42,990	44,423	44,423	42,990									174,826	
Occupancy %	55.6%	57.2%	49.8%	46.9%									52.4%	

LODGERS' TAX COLLECTED BY MONTH:

	Jul (8%)	Aug (17%)	Sep (25%)	Oct (33%)	Nov (42%)	Dec (50%)	Jan (58%)	Feb (67%)	Mar (75%)	Apr (83%)	May (92%)	Jun (100%)	Total	Budget %	FYTD Comparison
FY 16	\$ 92,243	110,451	87,548	93,266	83,361	66,076	66,390	74,869	81,501	86,567	138,810	93,103	\$ 1,074,185		\$ 383,509
FY 17	93,694	104,339	94,960	85,296	83,433	67,404	67,981	66,889	62,709	159,505	82,921	109,884	1,079,014		\$ 378,289
FY 18	105,581	106,650	98,609	83,083									393,923	36.9%	393,923
													FY18 Budget: \$ 1,067,294		
													Budgeted Uncollected Revenue: 673,371	63.1%	
Estimated Past Due	0	0	0	0									0	0.0%	

*Yellow Highlight indicates collected



LODGERS' TAX FY18 BUDGET STATUS

Beginning Cash Balance for FY2018	\$ 931,036
Revenue (Actual)	
Lodgers' Tax	\$ 393,923
Late Penalties	0
Other	0
Total Revenue:	\$ 393,923
Expenses (Actual and Encumbered)	
Salaries and Contract Services	\$ 128,367
Marketing and Promotion	316,609
Events	93,767
Maintenance and Fuel	29,363
Insurance	5,917
Professional Services	5,160
Supplies and Materials	1,801
Utilities	21,005
Capital Improvements	184,978
Other	2,919
Total Expenses:	\$ 789,886
Current Ending Cash Balance for FY2018	\$ 535,073