



**CITY OF ROSWELL
LODGERS' TAX REPORT
October 2019**

ROOM NIGHTS REPORTED BY MONTH:

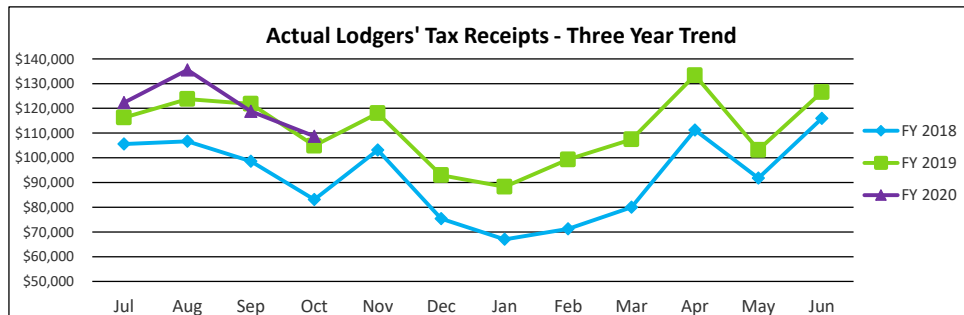
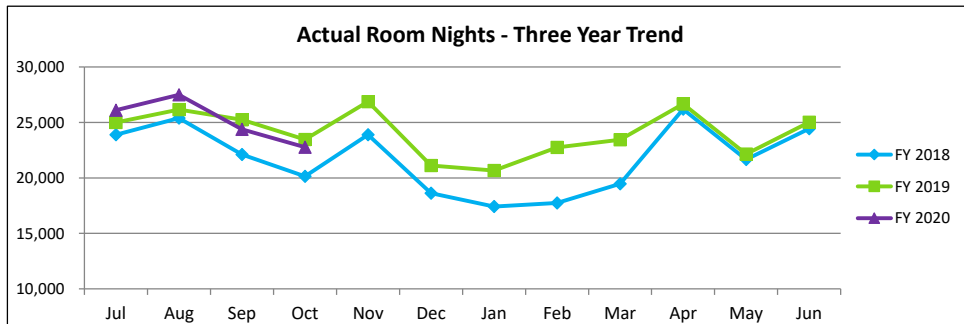
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	FYTD Comparison
FY 2018	23,899	25,395	22,104	20,142	23,885	18,624	17,416	17,748	19,457	26,191	21,654	24,439	260,954	91,540
FY 2019	25,002	26,166	25,245	23,452	26,874	21,109	20,661	22,740	23,435	26,674	22,147	25,019	288,524	99,865
FY 2020	26,110	27,491	24,378	22,767									100,746	100,746
Available Room Nights	42,990	44,423	44,423	42,990									Available Room Nights	174,826
Occupancy %	60.7%	61.9%	54.9%	53.0%										57.6%

LODGERS' TAX COLLECTED BY MONTH:

	Jul (8%)	Aug (17%)	Sep (25%)	Oct (33%)	Nov (42%)	Dec (50%)	Jan (58%)	Feb (67%)	Mar (75%)	Apr (83%)	May (92%)	Jun (100%)	Total	Budget %	FYTD Comparison
FY 2018	\$ 105,581	106,650	98,609	83,083	103,153	75,381	66,997	71,246	79,960	111,190	91,808	115,932	\$ 1,109,591		\$ 393,923
FY 2019	116,281	123,771	121,850	104,856	118,035	92,989	88,266	99,335	107,440	133,408	103,186	126,567	1,335,986		\$ 466,758
FY 2020	122,326	135,551	118,752	108,720									485,349	42.1%	\$ 485,349
										FY2020 Budget:	<u>\$ 1,151,637</u>				
										Budgeted Uncollected Revenue:	<u>666,287.97</u>		58%		
Estimated Past Due	0	0	0	0										Estimated Past Due	0

*Yellow Highlight indicates collected

(Deliq payments collected Apr 2017)



LODGERS' TAX FY2020 BUDGET STATUS	
Beginning Cash Balance for FY2020	\$1,413,625
Revenue (Actual)	
Lodgers' Tax	\$ 485,349
Late Penalties	0
Bank Interest	0
Total Revenue:	\$ 485,349
Expenses (Actual)	
Salaries and Contract Services	\$ 247,078
Marketing and Promotion	71,689
Events	88,621
Maintenance and Fuel	3,590
Insurance	25,725
Professional Services	3,919
Supplies and Materials	9,442
Utilities	24,445
Capital Improvements	82,870
Other	11,008
Total Expenses:	\$ 568,387
Current Ending Cash Balance for FY2020	\$1,330,587